

### **Who is Cedrus?**

We're a professional services firm that designs, architects, implements, and manages technology-powered solutions for the digital age. Our Cloud Security practice advises organizations on how to safely embrace the Cloud. The on-premise to cloud journey creates new vulnerabilities that need be addressed by:

- Creating the right policies and procedures
- Effectively monitoring and managing cloud activity
- Implementing the appropriate technologies to enforce the necessary security controls

### **Our Partnership with Netskope**

As a trusted Netskope partner, we help customers:

- Select the right components in the Netskope platform to meet requirements
- Implement the technology to meet standards & integration specifications
- Establish governance oversight and process models to make the implementation effective

### **THE CHALLENGE**

Organizations are moving to the cloud at a pace that does not align with traditional Information Security processes. Cloud security is a new and unique domain. Cloud specific Information Security experts are rare, difficult to attract and retain.

Cloud security requires specialized skills and knowledge to ensure that risk is mitigated properly. Most organizations struggle to dedicate the appropriate time and resources to these critical projects.

### **OFFERING GOALS**

We work with you to identify and rapidly implement Netskope controls to meet your business and industry specific requirements. Cedrus supplements your organization with a specialized and experienced and knowledgeable Netskope security team that has deep exposure to best practices.

### **WHO IS THIS FOR?**

This offering is to enable any Netskope subscriber to quickly realize more value from the platform.

### **OFFERING OVERVIEW**

The service offering is broken into 4 phases that begin after Netskope Activation Services are completed. The delivery of these services is typically performed over a 15-day duration with collaboration from your organization.

1. Cedrus cloud security acceleration workshop - Collaborate to understand your security, integration, and regulatory requirements
2. Governance, business integration, and oversight - Advise on cloud risk governance and processes to oversee cloud security
3. Process - Establish processes for business engagement for Shadow IT and incident handling
4. Steady State Approach - Plan for ongoing cloud security operations

PREP: NETSKOPE PLANNING & INSTALLATION			
Activation Services - Technical Implementation (Conducted via Netskope PS)		TBD	New Netskope Customers  (Activation Services)
API Integration			
Traffic shaping / client deployment / inline			
Integration with other security tools (Cloud Identity, Active Directory, Proxy/Firewall, etc.)			
Initial Policy Configurations			
	Data Leakage Prevention (DLP)		
	Malware / Threat Protection		
	Access Control		
	IaaS Continuous Compliance (Cloud Security Posture Management [CSPM])		
	Discovery / Shadow IT		
	Netskope for Web (Secure Web Gateway [SWG])		
CEDRUS NETSKOPE PLATFORM ACCELERATION			
Cedrus Cloud Security Acceleration Workshop (Pre-Project Prep)		1 day	New & Existing Netskope Customers
Governance, Business Integration, & Oversight		4 days	
Establish governance, decision making flow, and management processes			
Expand configurations for use case requirements for advanced DLP, access control, etc.			
Implement structures for sanctioning, transitioning, exceptions tracking, and decommissioning			
Process		5 days	
Create executive reporting and process based upon business use cases and policy requirements			
Create Shadow IT remediation and business engagement process			
Create or integrate with alert review and incident handling process			
Steady State Approach		5 days	
Determine and prepare for runtime operations			
Executive reporting and business engagement communications plan			
Document outlining basic operating procedures			